



DUET RESOURCE GROUP

*working together,
changing the way furnishings work*

Nebraska Sales Rep-B2B Contract Furniture

Duet Resource Group is an established commercial furniture distribution agent servicing Wisconsin, Iowa, and Nebraska. With the next gen learning, working, and healing environments of today taking shape, we are well positioned to challenge our clients with furniture and interior solutions that will change the way they learn, work, and heal. We continue to re-invent ourselves on a daily basis, and are passionate about the industry more now than ever. As times change, we innovate.

We strive to maintain a work-life balance at Duet, supplemented with adequate vacation time and flexible work schedules. We participate in a variety of industry events, such as fashion shows, wine and design nights, and yoga classes. Hard work equals high reward, and you will be rewarded greatly for achieving your goals at Duet.

Duet Resource Group is seeking a self-motivated, energetic Sales Representative to market its commercial furniture solutions in Nebraska, working from our downtown Omaha design studio. The successful candidate will concentrate on building market share in the territory through new business development and growing/maintaining existing accounts. You will work closely with influential A&D firms and end users to drive business. The market segments you will cover in this role include college and university, K-12, federal government, and commercial business. If you have a love for architecture and design, this is the perfect opportunity for you!

Candidates with previous contract furniture industry experience, strong A&D and B2B selling skills are preferred. Strong communication, new business development, and negotiation skills are recommended. Experience working with end users and the Architect and Design community is desired. Highly organized, self-motivated and goal oriented individuals find thrive within our organization.

If you are looking for a new career opportunity, and Duet sounds like the company for you, please e-mail your resume to HR@duetresourcegroup.com or fax (414) 273-1280. To learn more about our company, visit our website at www.duetresourcegroup.com.

Women and Minorities are encouraged to apply. EOE.